



**Story:** OPPM provides SVO Portfolio and enables investment prioritisation  
**Revenue :** 119 bn  
**Operations:** 50 Countries  
**Employees:** 13,000

### Customer Profile

This customer is a Norwegian chemical company. Its largest business area is the production of nitrogen fertilizer, however it also encompasses the production of nitrates, ammonia, urea and other nitrogen-based chemicals.

### Challenge

As a global innovator and leader this organisation has to manage a large investment portfolio and realised that Microsoft Excel was not the best tool to do so moving forward. They had previously had a number of attempts to implement a home-grown solution which had worked for a while but they now needed a "commercial off the shelf software" (COTS) product from a reputable provider. SAP, Microsoft and Oracle were invited to participate.

Their requirements included:

- implementing an investment portfolio management solution across all aspects of the business (production, research, innovation and IT) globally
- integrating financials from SAP
- integrating project data from various internal planning systems
- integrating project data from various internal resource systems
- COTS product so someone else would deal with product support and ongoing best practice development

### Solution

**Our Approach** Oracle asked HPS to support their bid with the client. HPS and Oracle won the procurement process were chosen to deliver

- an investment portfolio management solution - initially for IT
- an integration between this client's EPPM P6 environment to provide planning, scheduling and resource management data in the portfolio tool for in-flight investment analysis

**The Solution** The enterprise solution was developed, configured and delivered:

- Oracle Primavera Portfolio Management (OPPM) to provide the investment portfolio management solution - initially for IT
- we integrated this client's EPPM P6 environment to provide planning, scheduling and resource management data in the portfolio tool for in-flight investment analysis
- later we delivered an integration to SAP for live financial data
- the global roll out is ongoing

**Training** During implementation, we adopted a Train the Trainer approach for users. The client super user had been heavily involved throughout the design and configuration phases and was then able to train other users.

**Support** HPS trained the IT and out-sourced support function to be able to manage the solution going forward. HPS was retained and still is today on a ITIL based support agreement with SLA's.

### Benefits

Hyde Park Solutions delivered

- a COTS product
- that managed Investment Portfolio Management that included
  - set and manage organisation strategic objectives
  - initiatives capture and management
  - investment prioritisation and selection
  - implementation capability can we resource and plan te required change
  - review investment Key Performance Indicators (KPI's)
- Scenario planning
- Integrated planning and resource management.
- ITIL based Support agreement

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