

Hyde Park Solutions

Ready, Set, Go! Is Africa Ready for Action

simplified complexity

Why use an Abacus when you
have a financial calculator?

3rd October

info@hydeparksolutions.com

Africa Ready for Action - Topics

Why projects fail? Understanding failure enables success!

31st July at 13:30 GMT+1

Understand why project failure in developed countries is only a partial guide and indicator as to why projects might fail while developing Africa. If we recognise the attributes of failure and plan to avoid them, we are better off. Hear HPS as we identify the 5 chilling facts of project failure, identify how to avoid these. Finally we work out if P3M3 can help African organisations avoid western project pitfalls.

Project Success - What does Good look like?

14th August at 13:30 GMT+1

Having understood why projects fail, we need to avoid these pitfalls in order to plan for success. So, what does GOOD look like? It has long been agreed by western governments and industry that portfolio and project management principles such as P3M3 and PPM offer real benefits. Hear HPS as we explain P3M3 in simple terms, what is it, how does an organisation employ these principles in a practical way and what are the benefits on offer. Finally, we discuss if P3M3 can simply be rolled out across Africa, or if it needs to be tailored to each industry, organisation or region.

How does my organisation benefit – What do we need to do next?

4th September at 13:30 GMT+1

Having understood why projects fail and what P3M3 has to offer, how does my organisation or government benefit? What do we do next? Hear HPS as we detail a number of simple Check List steps. First, it is important to understand where you currently are as an organisation and how far you want to go. We discuss each of the seven P3M3 perspectives along the journey to developing a simpler more robust project and portfolio management process that is strategically aligned to delivering organisation goals and benefits. Finally, do you really need anything more than Excel and SharePoint to run projects and portfolio(s).

Why use an Abacus when you have a financial calculator?

3rd October at 09:30 GMT+1

Having understood why projects fail, what P3M3 has to offer and a checklist of what to do next, let's look at what tools could help? Hear HPS as we explore the options to IT enable your PPM initiative. First, you could use Excel, Word, PowerPoint and SharePoint but you will need to reinvent the PPM wheel. Oracle invests millions each year to maintain and develop its leading set of tools so why not use these? We discuss how using these best practice tools can quickly start you on your journey to developing simpler more robust projects and portfolio management processes.



Meet your presenters



Andrew Ross

Andrew is a successful PPM consultant and technologist with a 25-year history of business consulting, solution architecture within portfolio and project management.

He brings a unique blend of industry, practice and Oracle Primavera product knowledge.

Andrew is proud to lead the HPS team.

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Pierre Morel

Pierre has over 15 years experience as a management consultant with a focus on P3M3 and P3O.

Pierre's ability to bridge business and technical workstreams is vital if you are delivering a solution that both business and technical users need to agree with.

He specialty areas are P3M3, PMO, centre of excellence, GDPR, Stakeholder Management, Local Government, Portfolio Programme and Project Management and Data Governance.

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Daleen Strydom

Daleen has over 15 years' experience in the Portfolio, Programme and Project Management space.

She has expertise within a wide range of organisations across Engineering & Construction, Oil and Gas, Mining, Utilities and Finance Services.

A project portfolio management subject matter expert, with a guru level of understanding of the Oracle Primavera suite. Having implemented at least 50 PPM solutions she is well placed to work with you to implement your solution.

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Why use an Abacus when you have a financial calculator?

- Housekeeping
- Recap – Chilling facts of failure
- Recap – What does good look like?
- Recap – How does my organisation benefit?
- Why use an Abacus when you have a financial calculator?
- Typical PPM evolution e.g. Project Management
- PPM **Myths**
- Your checklist for tool selections
- Tools hardwire best practice into the business
- Choose your implementation partner wisely
- Key points to remember
- Questions & Answers



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- Questions
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To access the meeting chat, click the chat icon

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- We will survey you for feedback, please help us improve future sessions.



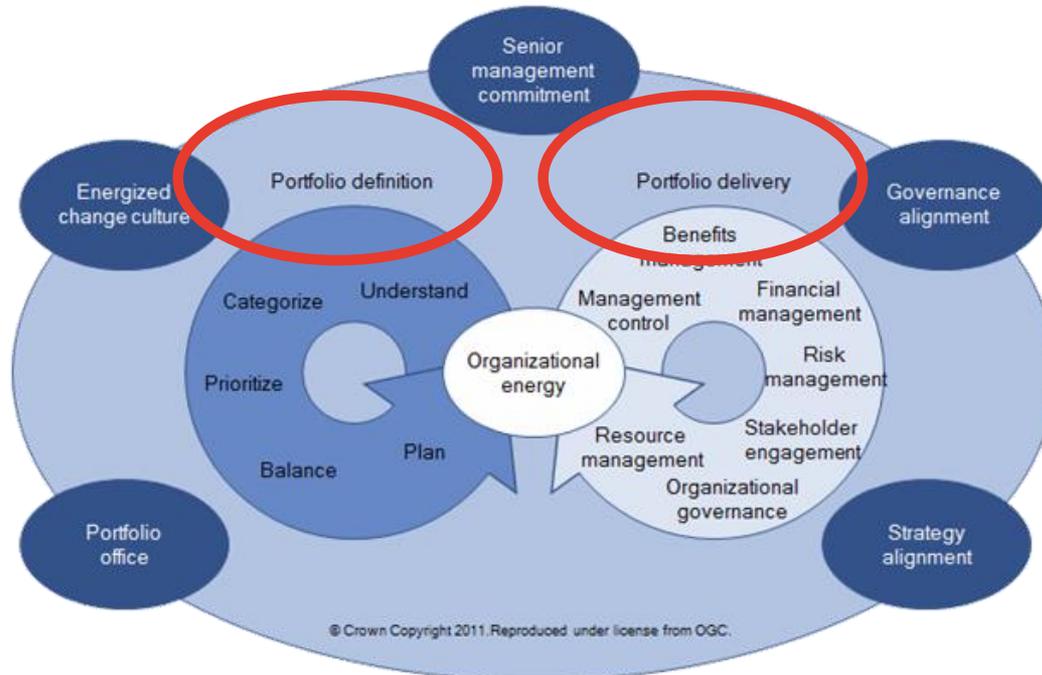
Recap Part 1 - 5 Chilling Facts of Failure

- **Poor investment/project prioritisation & selection criteria**
 - Leads to overly ambitious projects being selected
 - Lowest cost selection criteria - usually costs more in long term
- **Poor communication & transparency**
 - No “single view of the plan/truth”
 - Inhibits working in a collaborative environment
 - Ineffective stakeholder engagement
- **Poor project handling**
 - Poor project management & cost/contract control
 - Lack of understanding & management of risk & scope creep
 - Setting unrealistic time estimates & deadlines
- **Lack of project definition & poor design**
 - Poor understand of project core requirements & dependencies
- **Lack of consideration of organisation maturity**
 - Business model needs to align to org. maturity



Recap Part 2 – What Does Good Look Like?

- There are two processes: Definition and Delivery, 5 principles
- There is no “hard sequence” between each step

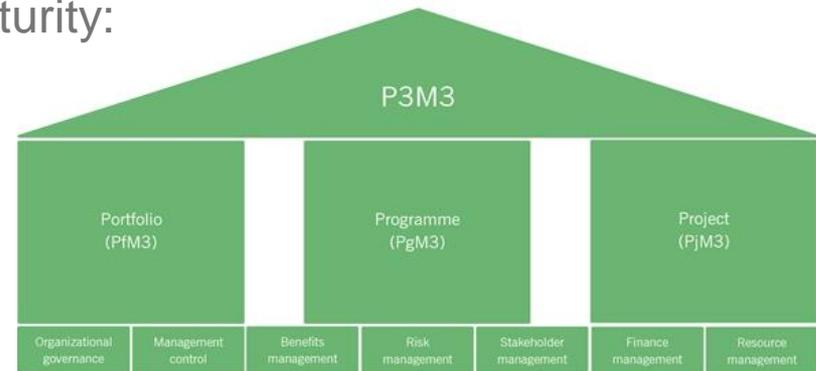


- **Portfolio Definition** needs to be considered as a pre-requisite to a tool implementation, which greatly facilitates **portfolio delivery**.
- **Portfolio Delivery** follows the process perspectives of P3M3

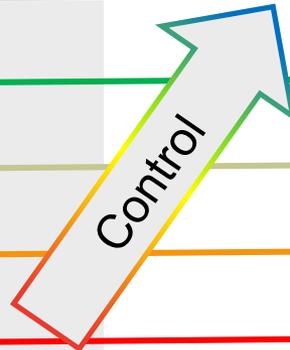
Recap Part 3 – Does my Organisation Benefit

How can **P3M3** help?

- Checking across the 3 domains: **P**ortfolio, **P**rogramme, **P**roject **M**anagement **M**aturity **M**odel provides 5 levels of maturity:
- The best approach is to have a solution which integrates both a review of your ways of working **and** a software tool to facilitate them and provide savings.



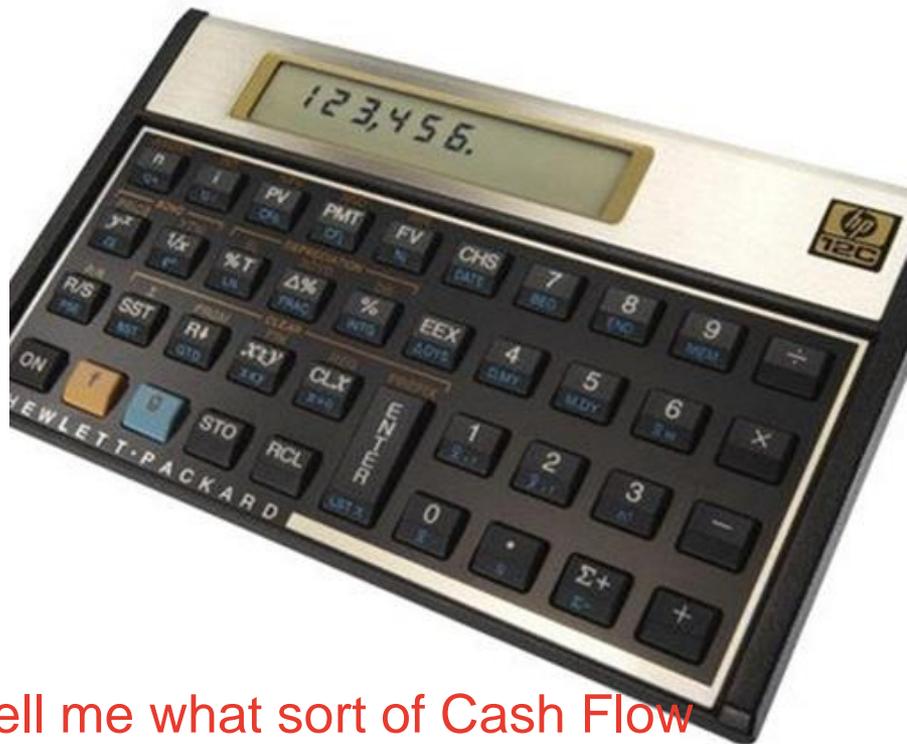
	Characteristics	Taking advantage	Facilitation
Level 5	Optimised	Predictable	Trends and analytics
Level 4	Quantifiable	Measurable quality	Variations (e.g. risk)
Level 3	Centralised	Embedded, scaling	1 version report, wf
Level 2	Repeatable	Initial savings	Templates, forms
Level 1	Aware of process	Starting point	Information, training
Level 0			



Why use Abacus instead of a Financial Calculator?



Why wont it do Discounted Cash Flows or Net Present Values?

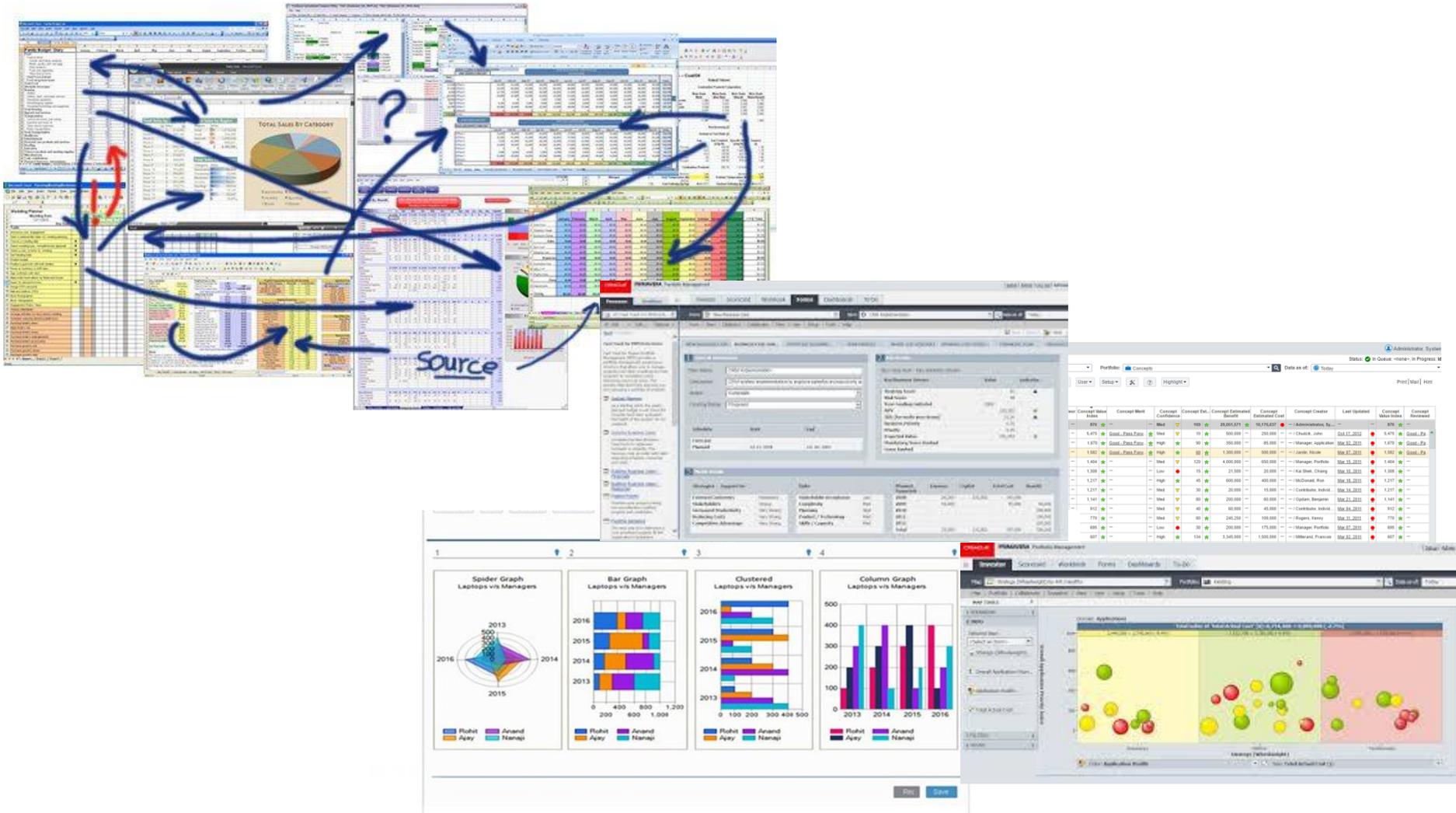


Tell me what sort of Cash Flow model you want me to run?

Would you use a Sledgehammer to Crack a Nut?



Excel Versus a PPM Tool



The image illustrates the transition from Excel to a PPM tool. The top section shows a complex Excel environment with multiple workbooks, data tables, and charts. A large blue question mark is overlaid on the Excel windows, suggesting a point of comparison or a question about the tool's capabilities. Blue arrows indicate data flow and relationships between the different Excel components. The bottom section shows the PPM tool interface, which includes a 'Source' label, a detailed project configuration window, a table of project data, and four different chart types: Spider Graph, Bar Graph, Clustered, and Column Graph. The PPM tool interface also shows a 'Project' window with various settings and a 'Table' window with a list of project items.

Concept Name	Concept	Concept Est.	Concept Estimated	Concept	Concept Cost	Concept Creator	Last Updated	Concept	Concept
876	Med	100	20,000,000	10,000,000	10,000,000	Administrative Sp...	01/11/2012	876	Med
1,475	Med	10	500,000	200,000	200,000	Chacko John	01/11/2012	1,475	Med
1,476	Med	50	500,000	50,000	50,000	Manoj Appathar	01/23/2012	1,476	Med
1,502	Med	50	1,000,000	500,000	500,000	Chacko John	01/23/2012	1,502	Med
1,494	Med	100	4,000,000	600,000	600,000	Manoj Appathar	01/23/2012	1,494	Med
1,398	Med	15	2,500	20,000	20,000	Kai Shek Chang	01/23/2012	1,398	Med
1,217	Med	45	600,000	400,000	400,000	McDermott, Rie...	01/23/2012	1,217	Med
1,237	Med	30	20,000	10,000	10,000	Contributor Ind...	01/23/2012	1,237	Med
1,141	Med	50	200,000	40,000	40,000	Quinten Bergma...	01/23/2012	1,141	Med
912	Med	40	40,000	40,000	40,000	Contributor Ind...	01/23/2012	912	Med
770	Med	80	240,200	100,000	100,000	Rajeev Kanny	01/23/2012	770	Med
686	Low	30	200,000	100,000	100,000	Manoj Appathar	01/23/2012	686	Low
607	High	124	3,340,000	1,500,000	1,500,000	McDermott, Rie...	01/23/2012	607	High



What are the PPM Myths?

Myths	Truth
PPM tools are good for complex processes	PPM tools embed any process, it will embed simple and complex processes
PPM tools themselves are complex	PPM tools look complex if incorrectly configured
PPM tools are expensive	Average ROI for PPM tools just 20 months, with 39% just 9 months
<i>Everyone knows how to use Excel</i>	Everyone uses it differently to run the same process
<i>PPM tools are only good for large projects & large companies</i>	PPM tools help embed best practice irrespective of size
<i>PPM tools require lots of training</i>	All tools require training
<i>Excel works for us – why move?</i>	Scaleable Secure Standardisation of process across organisation
<i>PPM tools hard to embed in organisation</i>	PPM needs executive sponsorship to ensure adoption



Check List for Tool Selection

- **Understand your Maturity**
 - Lower organisational maturity - greater the necessity for a tool
 - Tools embed best practice
- **Consider your IT Environment**
 - On Premise – Perpetual (don't forget support costs)
 - Cloud – don't pay they take it away
- **Select your Product**
 - If your long-term requirements are uncertain – buy a configurable tool
 - Don't buy on price – cheap is never cheap in long run
- **Design & Implement your Solution Correctly**
 - Keep it simple
 - Implementation is more important than Tool selection
 - Training more important than everything
- **Once Implemented Get Supported & Keep Current**
 - Process & technical support are equally important
 - Keep current with software versions

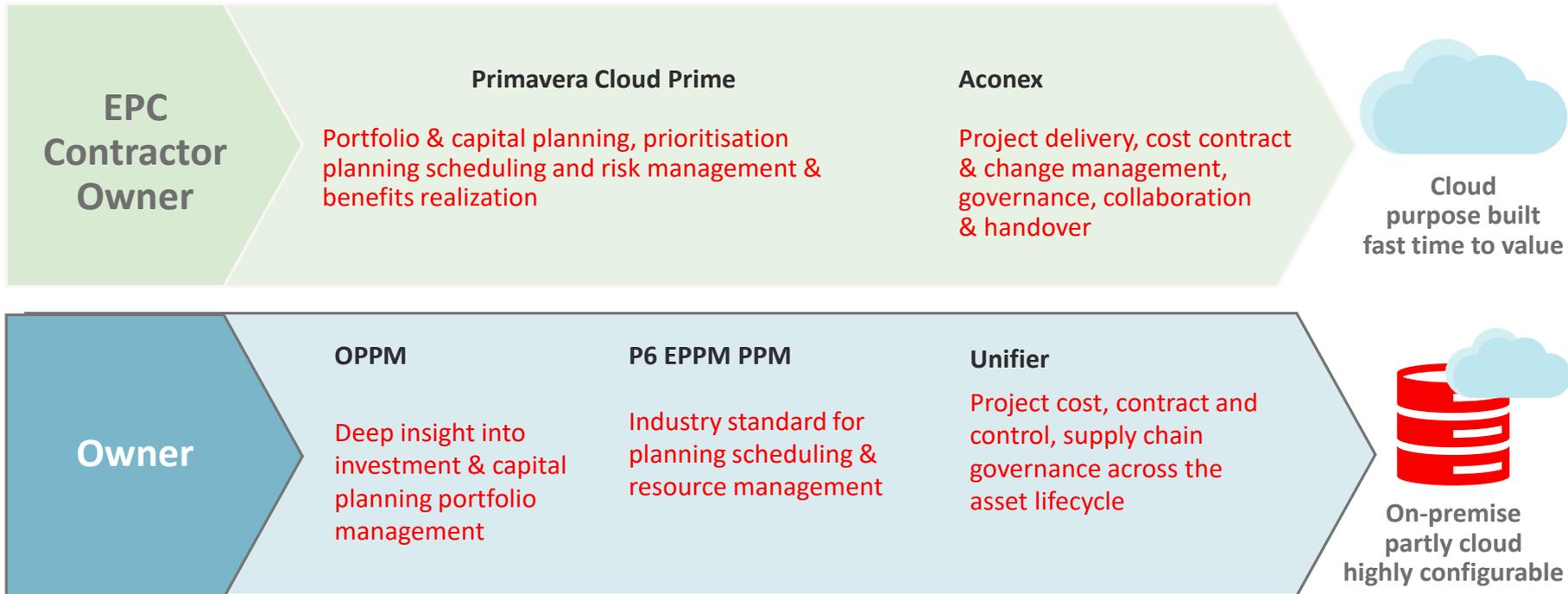


Tools Hardwire Best Practice into the Business

Portfolio
Management

Project
Management

Project
Controls



Best Practice for

- Capital planning
- Portfolio management
- Capital funding
- Schedule & Resourcing Planning

- Planning and scheduling
- Design & construction coordination, incl models
- Project controls, contracts, EVM
- Handover

- Project Controls
- Deep/custom process
- Project controls, contracts, EVM & funding
- Collaboration



Choose you Implementation Partner Wisely

- **Implementation Check List**

- Keep it simple!!!
- If you haven't implemented a solution before – Don't! - Call the experts!
- Design for the Long Term Strategy – Roadmap the phases toward it
- Crawl – Walk - Run
- Certified and specialised implementation partners
- ISO 27001 & ISO 9001

- **Empower your People for Success**

- Training will ensure your investment provides returns
- Training educates staff so they understand why standard processes are required
- Keep current, best practice changes, tools change to reflect these

- **Support**

- Get Support – people need support
- Process & technical support are equally important



Key Points to Remember

- Forget about project failure, set your organisation up for Success
- Focus on doing the right things - **Portfolio Management**
- Focus on doing the chosen things right - **Project Management**
- **P3M3** will help you, adopt an approach that is holistic: you need to consider each and every aspect, even if you decide to tailor specifics
- Implement proper tools – they're simple to use and will reward you!
- Select a vendor and implementation partner wisely





Questions & Answers?

