



Hyde Park Solutions – Partnering Program

Working Collaboratively with HPS



The Agenda



Who are HPS?

Partner Program

Who are we?

SME & Technical
Innovation

“One Stop Shop”

The toolset



Working with HPS

Simple partnership
process

The approach

Timelines



Benefits

What can you achieve?

What can your customers
expect?



What is the Partner Program?

The Partner Program is your opportunity to deliver Primavera implementation projects alongside some of the worlds leading Primavera consultants.

Partner

Develop your Product, Industry and Delivery knowledge/methodologies alongside our Primavera experts.

Mentoring from our team will help you deliver your own future projects with your clients.

Leading to your own self sufficiency!

Customer

Implement your own Primavera projects having the safety net that comes with experience.

Develop your understanding of P3M business practices and product functionality.

Leading to your own self sufficiency!





Who are Hyde Park Solutions?



Who are we?

Hyde Park Solutions is a management consultancy specialising in Portfolio, Programme & Project Management including Risk and Project Controls solutions for capital intensive industries.

- Oracle Partner for 16+ years
- 30+ Oracle Certified Professionals
- Subject Matter Experts in Portfolio, Programme, Project, Project Controls & Risk Management
- Delivered 200+ projects all over the world Alaska, Australia, America, Finland, France, UK, United Emirates, Uganda.
- Oracle's thinking partner
- Oracle strategic reseller
- If its complex - Oracle asks HPS



Subject Matter Experts & Technically Innovative



Subject Matter Expertise



Deep understanding of EPPM processes – and IT professionals



Tried and tested implementation methodology



Just do it approach – Practice & Pragmatic



Delivered on-time, at agreed cost & high quality



Tonnes of experience - 100's of successful implementations

Technically Innovative



Oracle Primavera Specialists



Deep pool of certified, specialized & experienced resources



Create innovative solutions & add-ons to Oracle EPPM technologies



Scalable & long-term solutions by design now and the future



Supporting enterprise customers globally



“One stop shop” for Primavera



Primavera Licensing
At the core of our offering is software.

Configuration
Ensure your Primavera configuration aligns with your current business practices

Training
HPS offer a wide range of training on the entire Primavera suite. Whether you're new or looking to upskill, we have a Primavera course for you.

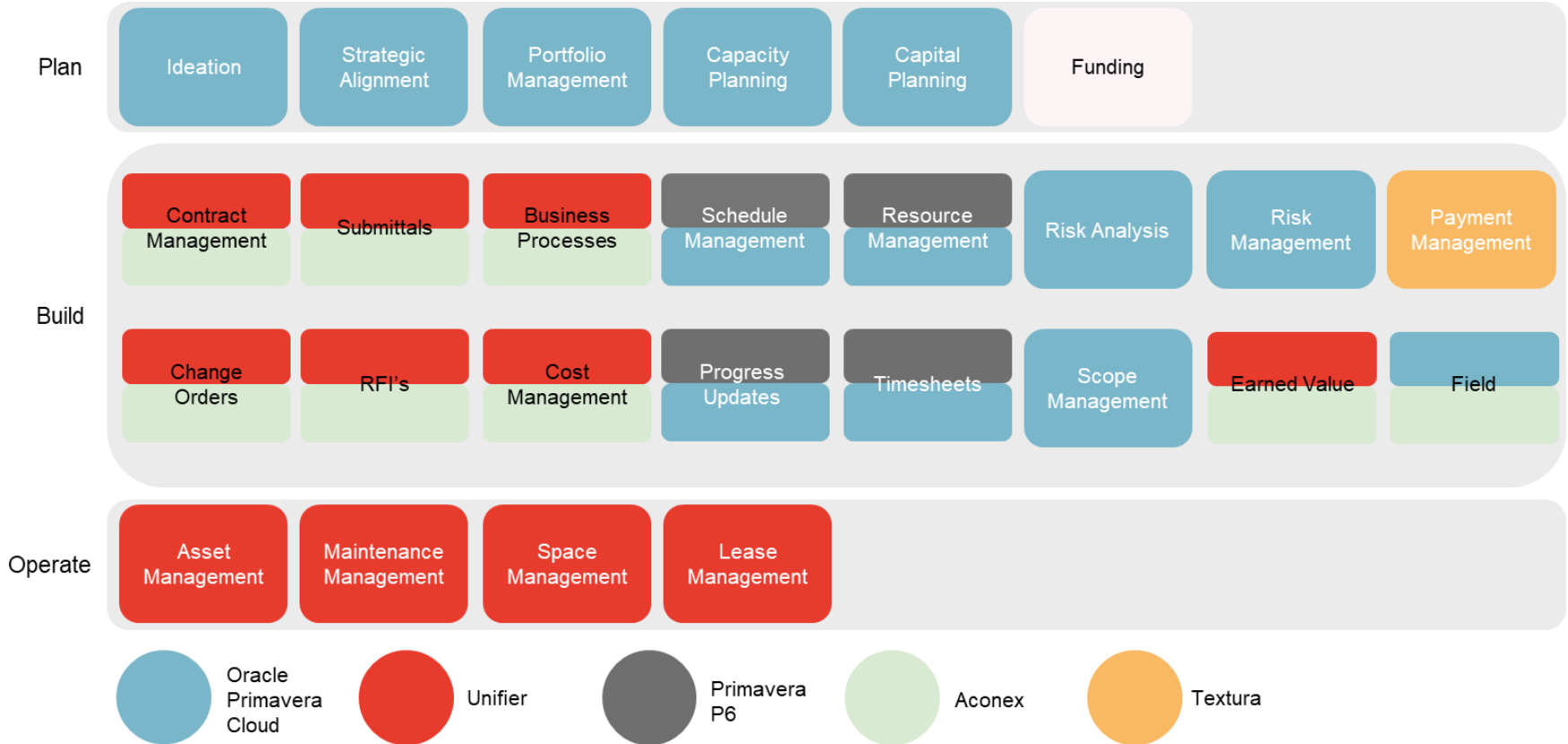
Support
Ensuring Primavera is up-to-date, secure and always accessible is key to continuously driving value from your investment.

Integration
Our integration team regularly integrate Primavera with everything from ERP, Cost and Contract solutions.

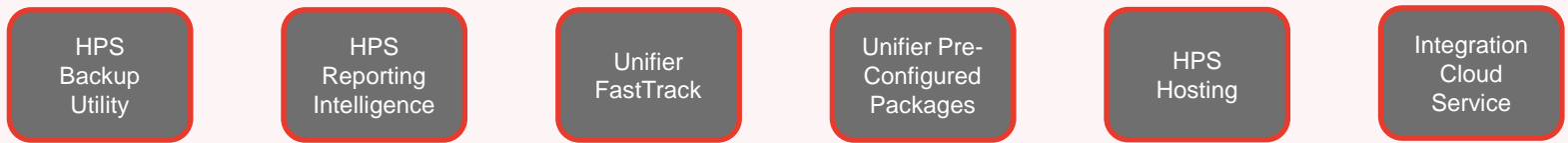
Reporting
Data without analysis is just data. Our Project Reporting Solution enables better decision making by identifying and analysing key project data.



The Oracle Primavera Toolset



HPS Product Set

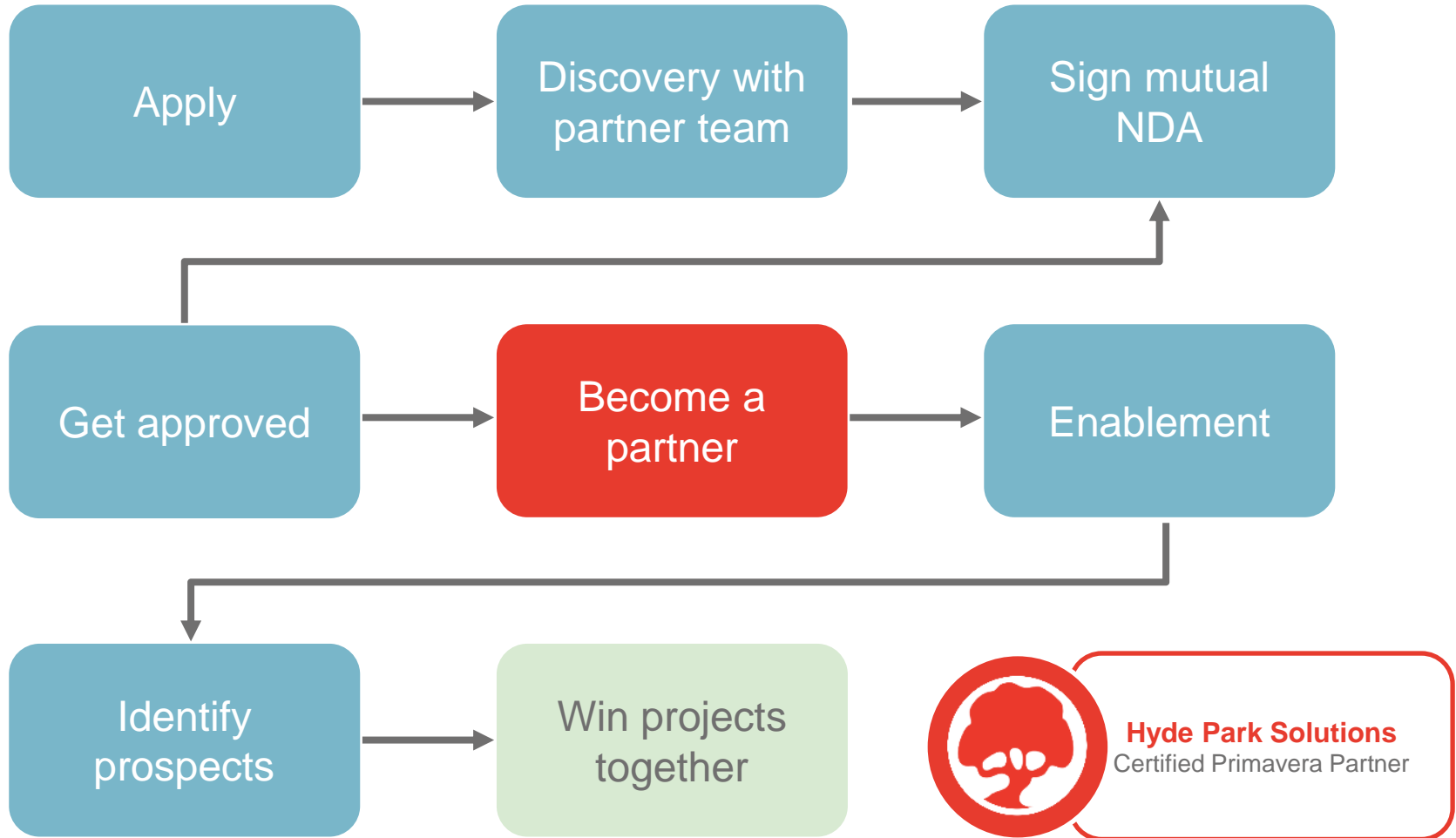




Working with Hyde Park Solutions

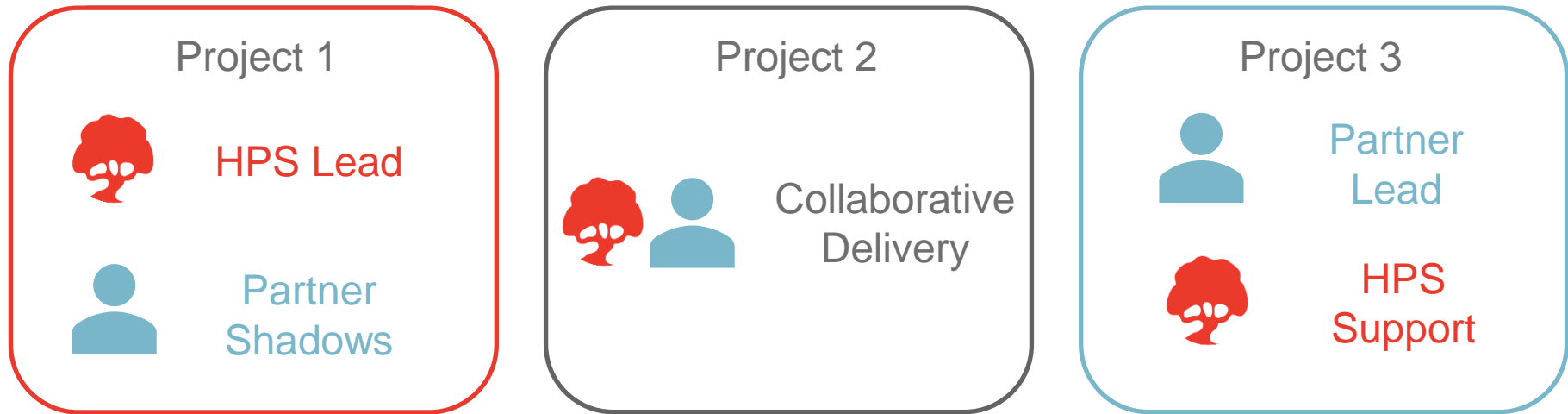


Simple Partnership Process

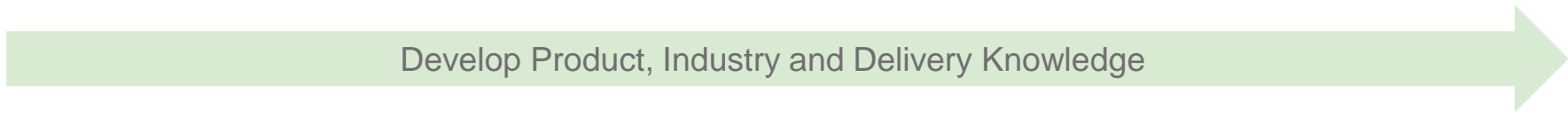


The Approach

Our approach is simple, across 3 (or less) projects we can provide you with the skills necessary to lead your own Primavera implementations.

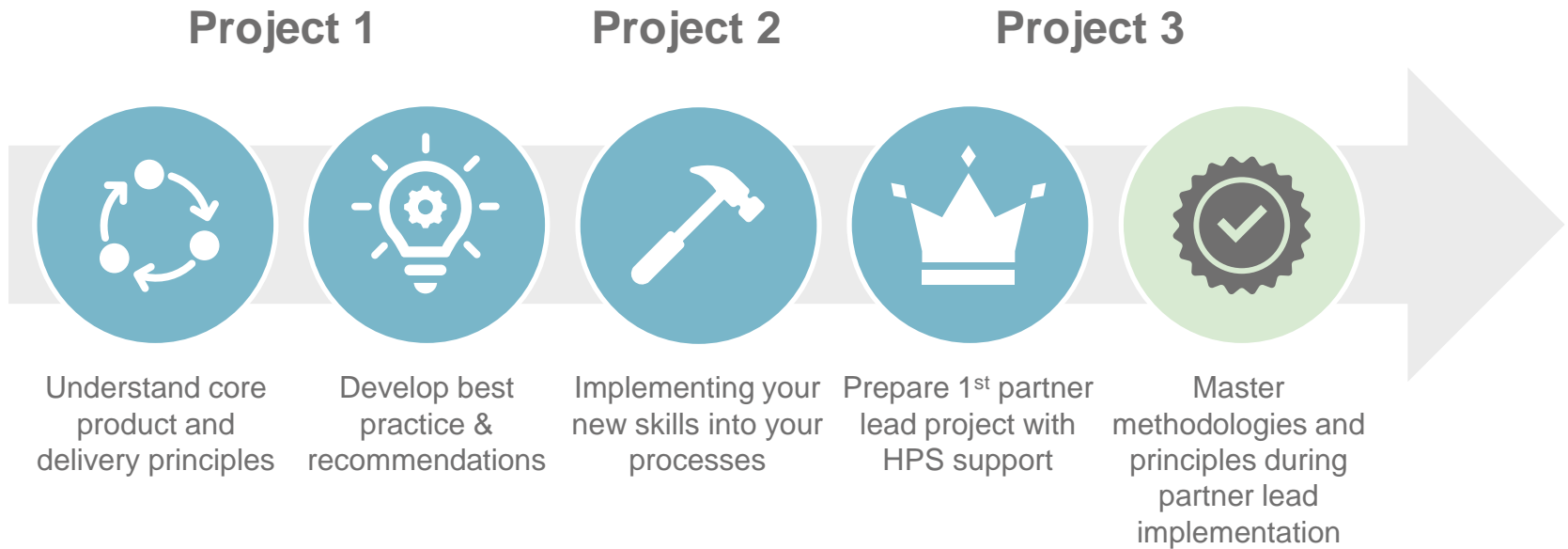


Revenue Split



Timelines

Within 18 months we expect you could deliver your own implementation





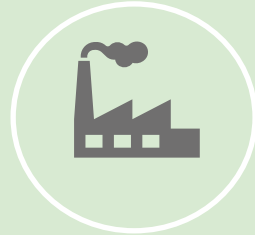
The Benefits

What can you achieve?



Product Knowledge

**P6
Unifier
Primavera Cloud
Risk Analysis**



Industry Insights

**Construction
Engineering
Transport
Manufacturing
Oil & Gas
Government
Defence**



Delivery Methodology

**Tried & Tested
Hybrid Approach
Proven Methodology**



What can your customer expect?



Knowledgeable Partner

Right products
Supporting tools
Pre-build config
Sensible suggestions



Industry Recommendations

Specific insights
Best Practice



Effective Delivery

Efficient delivery
Tried & Tested
Reliable process
Collaborative





Sign up today



<https://www.hydeparksolutions.com/hps-partner-program/>

